

Financing & Crowdfunding Panel – Biz Fair – September 21, 2019

Moderator



Linda Laws has worked for the U.S. Small Business Administration for over 20 years in a variety of areas such as Surety Bonds, Government Contracting, and Lender Relations. Linda's current role as Supervisory Lender Relations Specialist includes working with nearly 100 Lenders and Certified Development Companies to deliver SBA Guaranteed financing to small businesses throughout Washington and Northern Idaho. Linda is a Seattle native and resides in the Shoreline area with her husband. She enjoys spending time with her family and friends and traveling whenever she can. **About SBA:** *Since 1953, the SBA has worked to ignite change and spark action so small businesses can confidently start, grow, expand, or recover.*

Panelists

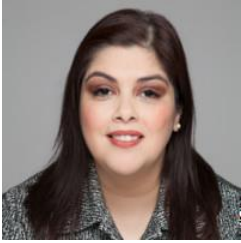


Roland Chaiton is a Sr. VP/Sr. Loan Officer and Director of Strategic Initiatives with Seattle Economic Development Fund dba Business Impact NW. With over 22 years of experience, Roland has been instrumental in helping multiple clients achieve award winning results through his financial and technical assistance. In 2011, Roland was SBA's Financial Services Champion for WA State and SBA Region 10 (WA, OR, ID, AK). In his earlier career, Roland owned and operated an EMC for 10 years, exporting to more than 35 countries. Roland's clients have included many women, minorities, veterans and rural entrepreneurs, who have created hundreds of businesses, even more living wage jobs and achieved much success in WA State.



Domonique Juleon is the Chief Program Officer at Business Impact NW. Domonique's bachelor's degree in economics, entrepreneur focused MBA, and her ten years of experience working within the small business community, produce a solid, balanced foundation of academic knowledge and practical experience. Domonique uses this knowledge and experience to assist small businesses navigate the challenges of daily operation including bookkeeping, human resources, social media, marketing strategies, sales, and process improvement on a limited budget. Domonique's strengths lie in tackling the complex problems small businesses face on a day-to-day basis and her passion is helping businesses grow. She has helped businesses double their staff, implement effective and aggressive marketing strategies, and win business plan competitions. **About Business Impact NW:** *Business Impact NW is a 501c3 community lender dedicated to serving underserved entrepreneurs by providing access to capital and comprehensive business technical assistance. Our mission is to grow businesses that create jobs in underserved communities.*

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Angelica Partida has worked for Evergreen Business Capital since 2013. She worked in the Closing and Processing departments for Evergreen prior to her position as a Loan Officer. Before coming to Evergreen, Angelica worked as a Consumer Loan Officer for Seattle Credit Union. Angelica is bilingual in English and Spanish. **About Evergreen Business Capital:** *Evergreen Business Capital is dedicated to offering business capital services that enhance small business growth in our region. Evergreen offers SBA 504 Financing, SBA Community Advantage, as well as USDA IRP Loan Program.*



Janie Sacco Janie has been in the financing industry since 1975 with experience in working for banks, credit unions, and a CDFI. She has been actively working with the US SBA programs, state and local fund programs, and the Puget Sound area’s CDFIs for the past 30 years. Janie is an advocate for the small business community and provides financial training throughout the Puget Sound area. **About US Metro Bank:** *US Metro Bank is a California-chartered, full-service commercial nonmember bank headquartered in Garden Grove, California, with branches in Anaheim, Los Angeles, Buena Park and loan production offices in Dallas, Seattle, New York and Atlanta. The Bank provides deposit and loan products (including commercial real estate, commercial and industrial and SBA loans).*

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